

## COMPANY MILESTONE

### 2012

Established on 8 November 2012 to operate a high-standard networking business to distribute consumer products domestically and internationally



### 2013

Launched the company's first product line, Nutrinal, and Body Cheer personal care products



### 2014

Registered Successmore Being Laboratory Company Limited ("SML"), a subsidiary company



### 2016

Established subsidiary companies in Vietnam and Cambodia named Successmore Being Vietnam Co., Ltd. and Successmore Being (Cambodia) Co., Ltd., respectively.

Officially appointed a distributor in Myanmar, Successmore Being Yangon Trading Co., Ltd. a company established in Myanma

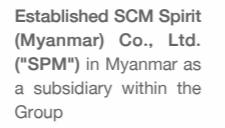


### 2017

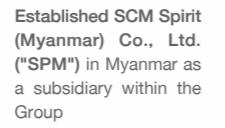
Appointed a distributor in Laos, Success More-Laos Sole Co.,Ltd. Sold all shares of Successmore Being (Cambodia) Co., Ltd. and Successmore Being Vietnam Co., Ltd. to third parties unrelated to the company



### 2018



### 2019



Established SCM Spirit (Myanmar) Co., Ltd. ("SPM") in Myanmar as a subsidiary within the Group

### 2020



### 2020

Invested in acquiring shares of SCM Innovative Company Limited ("SMI"), a registered company in Thailand from existing shareholders

On September 8, 2020, the company's shares were traded on the Stock Exchange of Thailand under the name "SCM"

### 2021

Issued 200,000,000 units of SCM-W1 to the existing shareholders in proportion of shareholding ratio of 3 : 1 by free of charge, exercise price 9 baht of 2 years, due date in December 22, 2023



### 2022

Increased the registered capital by 100,000,000 baht, resulting in a new registered capital of 400,000,000 baht, with a par value of 0.50 baht per share to support the issuance of SCM-W1

### 2023

Successmore Being Laboratory Co., Ltd. (subsidiary company) changed its name and business objectives to Chadhai Leasing Co., Ltd. for leasing business operations Increased the registered capital from 5 million to 100 million baht



### 2024

Registered Health More Company Limited ("HTM"), a subsidiary company in the group of companies with a registered capital of 5.00 million Baht to operate online business selling food supplements, healthcare products, and consumer products.

### 2025

In January 2025, the registered capital was reduced to 443,556,450 baht and the paid-up capital was reduced to 298,151,400.50 baht.



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## Disclaimer

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## Factsheet

# 3M2025

EMPOWERING PEOPLE GROWING TOGETHER



## BRANDS UNDER SCM



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# NATURE OF BUSINESS



## NETWORK MARKETING

Networking business to distribute nutritional products and consumer products both domestically and internationally which is the main business of the group of companies

The company group will focus on operating a network business with a compensation policy in an appropriate "Compensation Business Plan" form and focuses on the development of businessmen.

## CONSULTING SERVICES FOR NETWORKING BUSINESS OPERATION AND SEMINAR ORGANIZATION

Consulting services business in operating networking business is operated by SPT and SPM to provide network business-related advice.



## MANUFACTURING BUSINESS

SMI is a company's manufacturing plant for food and supplements. Helping to reduce the cost of production in the long run due to the scale (Economy of scale), increasing flexibility in production planning and management. This helps reducing dependence on outsourcing contractors.



## E-COMMERCE BUSINESS

The e-commerce business operates under Healti More Co., Ltd. (HTM), distributing dietary supplements, health care products, and general consumer goods. The company sells these products across multiple online platforms, such as its website, TikTok, Facebook, Shopee, Lazada, and Line OA. The business covers the entire process, from product delivery and payment solutions to online marketing.

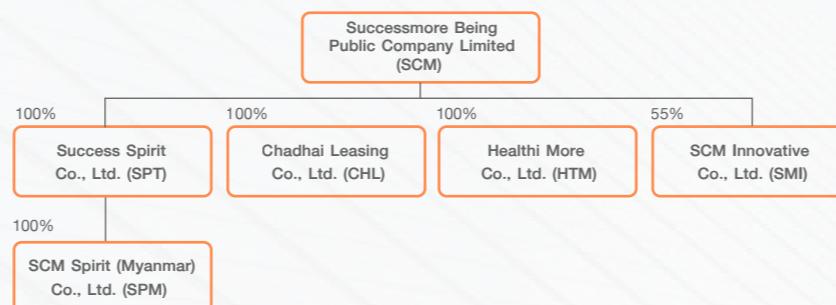


## LEASING BUSINESS

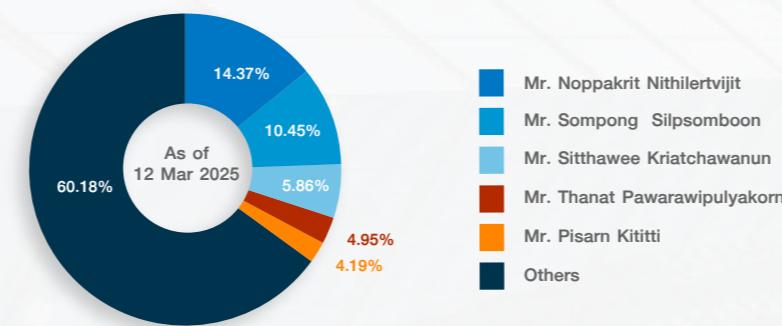
Leasing Business operates under Chadhai Leasing Co., Ltd. (CHL), whose main business is car hire purchase loans. SCM's nationwide branch area is used as a channel to communicate with all member networks. Currently, the Company has stopped providing additional car hire purchase loans and focuses on managing existing receivables to maximize efficiency. In 2024, Chadhai Leasing Co., Ltd. start providing agricultural drone hire purchase loans to farmers to create opportunities to access modern agricultural machinery and upgrade farmers to become Smart Farmers, as well as to help increase production efficiency and increase agricultural productivity.



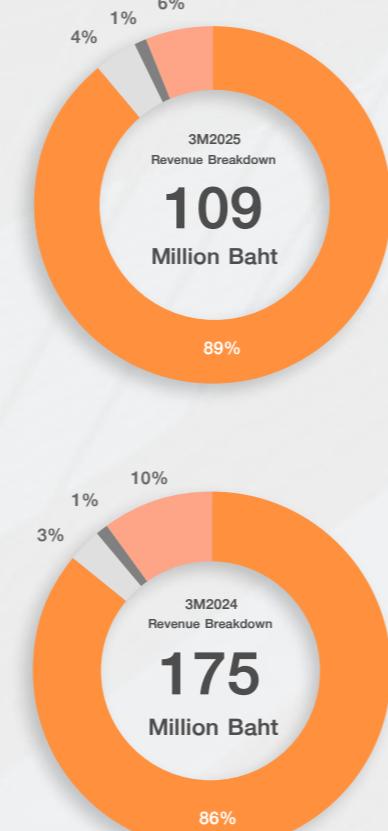
# COMPANY GROUP'S STRUCTURE



## MAJOR SHAREHOLDERS



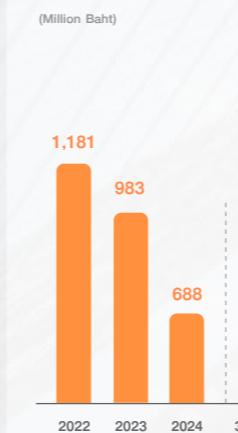
## INCOME STRUCTURE



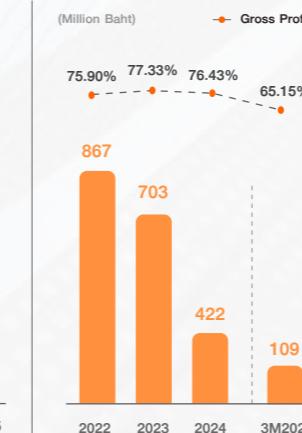
- Sales through businessmen
- Other income
- Revenue from services
- Sales through distribution agents

## FINANCIAL HIGHLIGHTS

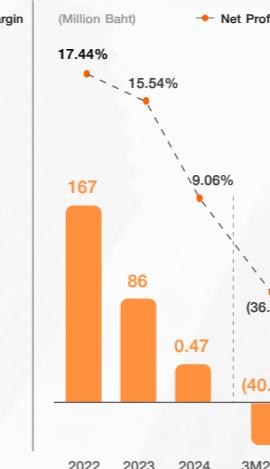
### Total Income (Million Baht)



### Gross Profit (Million Baht)

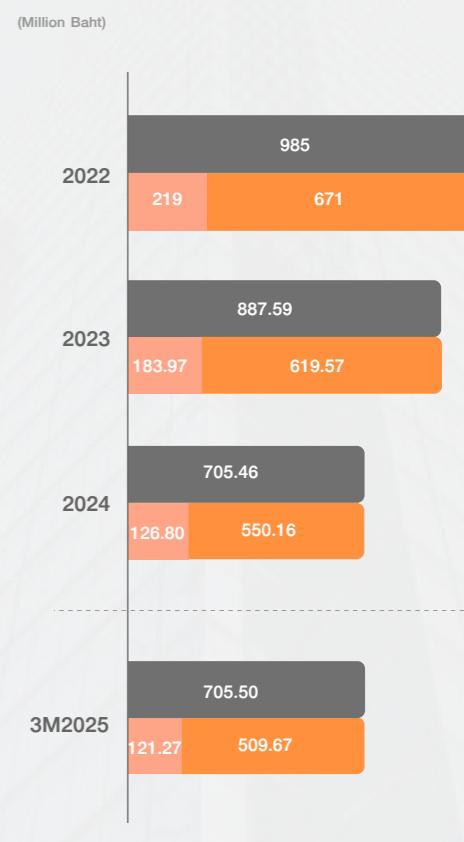


### Net Profit (Million Baht)



## INCOME STRUCTURE

### Liabilities and Shareholder's Equity (Million Baht)



## FINANCIAL RATIO

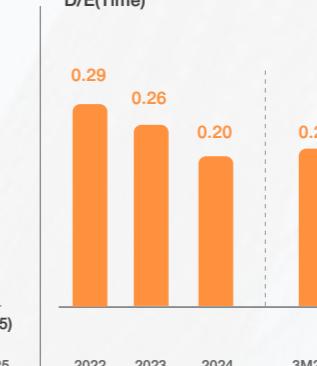
### ROA(%)



### ROE(%)



### D/E(Time)



## STOCK INFORMATION

As of 9 May 2025

SCM

0.40  
Baht

52-week Low-High :

0.34 - 4.12 Baht

Free Float (12 Mar 2025) :

66.74 %

Market Capitalization :

239 Million Baht